

Our Journey
Together



SquashWise

The 2016-2017
Annual Report

Our Journey Together



Ten years ago, we took an important first step—really a leap of faith—to create SquashWise with the goal of using squash as a motivator to help aspiring Baltimore youth realize their academic, athletic and personal potential. A decade later, we have built a vibrant community of students, alumni, staff, volunteers and supporters, and we couldn't be more proud of how far we've come together.

We've built a long-term, comprehensive support program for our students that goes well beyond academic tutoring and squash coaching. At SquashWise, we have dedicated ourselves to ensuring that students graduate from high school prepared to succeed in their next steps, and it's working. Our three classes of graduates are thriving in college and career placements. To date, 86% of our graduates have matriculated to college, in comparison to only 43.6% from Baltimore City Schools at large. To learn more about one of our most recent graduates, see the profile on Maleik on page eight.

Our students' journeys with us begin many years before high school graduation and extend far beyond that important turning point. And, as is the case with any good journey, there are obstacles to overcome and milestones to celebrate along the way. See page four to learn more about the journey of 10th grader, James.

Last year, we welcomed another strong class of 22 middle-school "rookies" who took their first steps on the squash court and committed themselves to learn a new sport, make new friends, and embrace new experiences. Our middle school students outperformed their peers academically, and our 8th graders moved on to the next leg of their journeys, with 79% qualifying for high schools with entry requirements. Our high schoolers improved their grades in preparation for their next steps, and, collectively, our graduates received more than \$1 million in scholarships and financial aid for college which we helped them secure.

We made great strides on the squash court as well. Students attended intensive squash camps at Stanford University and our sister program, SquashSmarts, in Philadelphia. They earned trophies and titles at the squash championships at Williams College and Kenyon College.

To further help students overcome potential setbacks on their journey through adolescence, we've added new services to provide more holistic support. We hired a professional School Counselor, trained at the Johns Hopkins School of Education, to provide academic advising, college/career counseling, and social-emotional counseling to our students. Group counseling topics, selected by student choice, have included Healthy Relationships, Drug & Alcohol Prevention, Goal Setting, Study Skills, and Stress Management.

Without your support, we would not be able to help our students make such significant progress toward their ambitious life goals.

We are sincerely grateful for your generosity and hope you will continue to support our students as they pursue their paths to success. As the well-known Chinese proverb says, "A journey of a thousand miles begins with a single step."

 **Sage Platt**
Board Chair

 **Abby Markoe**
Executive Director

Journey Map

SquashWise is a journey. It is a long-term and intensive experience with plenty of opportunities for growth and celebration. Here, you can share in the journey of one of our standout 10th grade students, **James**.



Rookie Induction Ceremony: James earns a spot on the team!

Competes for the first time in the Urban Squash Individual Nationals at Williams College.

First tournament win at the Bare Hills Bronze.

Selected as Student of the Year and wins his first racquet.

Matriculates to Mount St. Joseph's for high school and earns a spot on SquashWise's inaugural High Performance Team.

Earns a scholarship to Hotchkiss School's summer enrichment program where he studies robotics. Travels to California for a spot in the elite squad at Stanford University.

Continues his educational and squash pursuits and begins the college and career exploration process at SquashWise.

2014

7TH GRADE

8TH GRADE

9TH GRADE

10TH GRADE

BEYOND

First match against Roland Park Country School.

Improves grades, showing stronger average than peers in school.

Earns summer scholarships to Princeton Squash Camp and Outward Bound's Get Out and Lead excursion.

Finishes 4th place in the B draw at the Urban Squash Individual Nationals at Williams College.

Earns his highest squash ranking to date after finishing 5th in the A draw at the Urban Squash Individual Nationals at Williams College.



“My experience as a SquashWise parent has been epic! This program has given us many opportunities. James has traveled and built relationships in different states, and he has grown to love this sport. The SquashWise leaders are people who care. A great second family and an awesome support team!

—Cynthia Wise, James's mother

SquashWise Pillars

Over the past year, SquashWise staff, students, parents, and board members worked hard to refine our mission, vision, and goals for students and the program. Our newly defined Program Pillars establish our central focus areas and guide staff and students in goal-setting and decision-making.

EDUCATION

Develop motivated, goal-oriented students who are on track to succeed in post-secondary college and/or career opportunities.

SQUASH & FITNESS

Lead a thriving squash program with a good balance of hard work, competitiveness, and fun.

HEALTH & WELLNESS

Create a second home and a second family for students, using counseling and education to support students in making positive decisions and following goals.

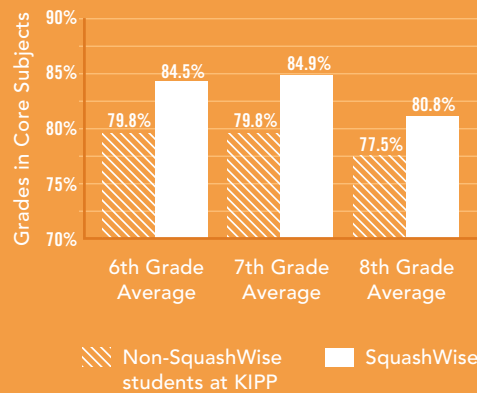


EDUCATION

- 86% of our graduates have matriculated to college vs. only 43.6% of graduates of Baltimore City Public Schools (Baltimore Education Research Consortium)
- 79% of this year's 8th graders qualified for high schools with entry requirements
- 29% cumulative increase in GPA from Freshman through Senior year of high school (2.27 to 2.93)

Middle School Grade Averages in Core Subjects

SquashWise middle school students outperformed their peers in core subjects:



SQUASH & FITNESS

Students competed in:

- 31 matches against local schools and peer squash and education programs
- 18 sanctioned tournaments hosted by U.S. Squash and the Squash + Education Alliance (formerly NUSEA)
- 81% of rookies increased their score by an average of 5 laps on the PACER Test, measuring cardiovascular endurance.

High Performance Team

With generous funding from the Kahlert Foundation, SquashWise launched the inaugural season of our High Performance Team (HPT) last year.

HPT students are the hardest-working players on the squash courts, and they commit more than a dozen extra hours per month to squash training. Coached by Taylor Tutrone last year, HPT students experienced individualized coaching each week, and followed a specialized tournament plan. Highlights included the Meadow Mill Fall Silver, the Meadow Mill Gold, the Dread Sports Bronze, and a weekend trip to Philadelphia for the Germantown Cricket Club Silver.

HEALTH & WELLNESS

- 20 group counseling sessions and 40 individual sessions were provided by our professional School Counselor last year.
 - Topics ranged from Healthy Relationships to Stress Management. Students showed increases in knowledge of healthy relationships and showed gains in self-esteem and confidence.
- 3 student-parent yoga sessions provided a comfortable space for students to bond with their parents and learn new methods for stress relief and exercise.
 - Pre/post surveys showed increases in student ability to focus in school and de-escalate conflict.
- 3 practicum students from the Johns Hopkins School of Education's School Counseling Fellows Program received hands-on experience at SquashWise's counseling program.



Brett sports his new High Performance Team uniform from Harrow

83 students served: 73 students in 6th-12th grade and 10 alumni in college and career placements

90% Average practice attendance

45 weeks of programming, including Spring Break Camp and 5 weeks of Summer Camp

Alumni Snapshot



Maleik

Maleik

Maleik joined SquashWise in 6th grade from Civitas Middle School in 2010, and recently graduated from Bard High School Early College with both a high school diploma and an Associate's Degree in Liberal Arts. We are proud to announce that Maleik is now attending McDaniel College in Westminster, Maryland. Through a merit scholarship from McDaniel, a scholarship from CollegeBound's College Completion Program, and a Guaranteed Access Grant Scholarship, Maleik has earned a full ride to McDaniel! His love of both sports and the sciences leads him to pursue his B.S. in Exercise Science. Maleik will be surrounded by mentors at McDaniel including the Executive Director of CollegeBound, Cassie Motz, and SquashWise alumna, Eryn Rich, also an Exercise Science major at McDaniel.

At SquashWise, Maleik consistently showed great leadership qualities through his position as an assistant coach for middle school students in the program. This summer, he earned a spot on the Urban Squash Citizenship Tour, a two-week trip organized by the Squash + Education Alliance. He learned about social justice, governance, and engaged citizenship. He met with Senators Kirstin Gillibrand, Cory Booker, and Kamala Harris; former Governor, Bob Ehrlich; and journalist, Lester Holt.

Maleik's journey through SquashWise truly represents how special our program is and how, when given access to varied opportunities, students will excel. We thank Maleik for his dedication to the program and his drive in his academic and athletic pursuits.



Mikerria

High School Spotlight: Mikerria

Mikerria is an outstanding member of the SquashWise family, showing incredible dedication to both academic performance and squash. As an 11th grader at Mercy High School, Mikerria has developed an interest in science and medicine, specifically the field of neonatology. Mikerria joined SquashWise as an 8th grader at KIPP, and since then has accessed incredible opportunities through her hard work in the program. This past summer, she spent five weeks living on campus at Frostburg State University at their college readiness program. She studied for the SAT and took courses in microbiology and mathematics. On the squash side, Mikerria has competed in the Urban Squash Midwest Championships at Kenyon College, in the Urban Squash Individual Nationals at Amherst College, and most recently in the Women's Howe Cup in Washington D.C. She is an active member of SquashWise's Girls Excellence Initiative, a mentoring program for our female athletes. She is an excellent role model for the younger students in our program.

Middle School Spotlight: Shamir

Shamir is a proud member of SquashWise's class of 2023. As a rookie 6th grader last year, she achieved 100% attendance at SquashWise and ended the year with straight A's in core subjects. She is the top-ranked female player on the middle school team, landing her highest tournament finish of 2nd place in the A draw at the Urban Squash Midwest Championships at Kenyon College. Along with Mikerria, Shamir also competed in the Women's Howe Cup this fall. Last year, she earned SquashWise's highest title of Rookie of the Year!



Shamir

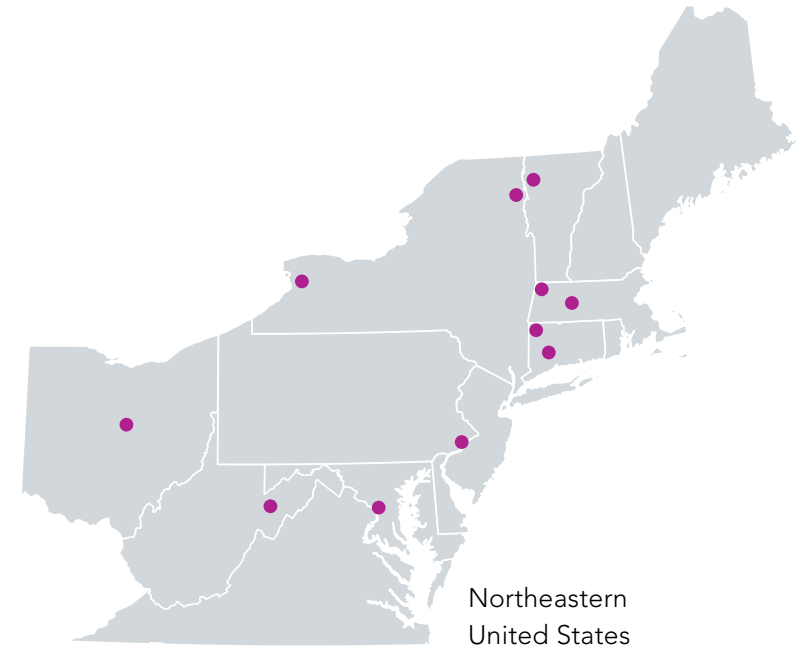
Student Spotlights

Student Journeys, Near and Far



SquashWise students traveled across the country for squash and academic enrichment programs as far away as Stanford University in California and Williams and Amherst Colleges in Massachusetts. Students earn scholarships provided by SquashWise, the Squash + Education Alliance, and the following institutions:

- Frostburg University Summer Residential Program (3 students, Frostburg, MD)
- Taft School (2 students, Watertown, CT)
- Hotchkiss (1 student, Salisbury, CT)
- Yleana Leadership Academy for SAT prep (1 student, Amherst, NY)
- University of Baltimore College Readiness Academy (4 students)
- Outward Bound Get Out and Lead Excursion (1 student, Dolly Sods, WV)
- Stanford University Urban Squash Squad (1 student, Stanford, CA)
- SquashSmarts Summer Embrace Camp (2 students, Philadelphia, PA)
- Urban Squash Citizenship Tour (2 students, NY to D.C.)
- Camp Dudley (2 students, Westport, NY)
- Camp Kiniya (1 student, Colchester, VT)
- Williams College Urban Squash Individual Nationals (Williams, MA)
- Amherst College Urban Squash Individual Nationals (Amherst, MA)
- Kenyon College Urban Squash Midwest Championships (Gambier, OH)



Northeastern United States

Maryland

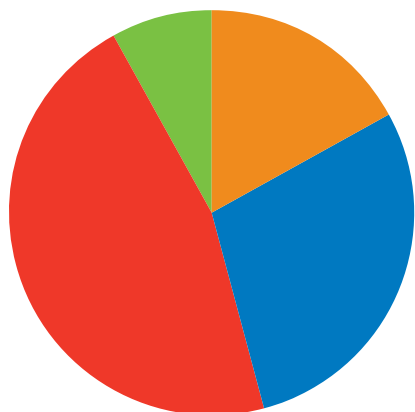


California

Financial Success



Our Partners



Revenues

\$633,500 raised:

- **17%**
\$106,495 from Board Members
- **29%**
\$182,229 from Individuals
- **46%**
\$290,650 from Foundations
- **8%**
\$54,126 from Corporations

\$355,765: raised during the 6th annual Jack Laporte SquashWise Rally, beating last year's total of \$301,700

\$20,000: of in-kind donations including gym memberships to Meadow Mill Athletic Club, squash tournament fees, summer camp scholarships, squash gear, gift cards, school supplies, accounting services, office rent, and HVAC maintenance services. See donor list for in-kind donors.

\$551,212: FY17 Expenses

—\$458,958 program expenses
—\$92,254 admin expenses (16.7%)

Board of Directors

Sage Platt, President & Chairman
Douglas M. Hoffberger, Vice President
Hugh McGuirk, Treasurer
Nancy Cushman, Secretary

Bill Durden, PhD
Carey Fetting-Smith
Denise Galambos
Peter Heffernan
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Owen Knott
William M. Krulak, Jr.
Jim Meek
Harry Gruner
Blair White
Doug York
John H. Laporte*
*Emeritus, deceased

Staff

Abby Markoe, Executive Director
Hope Lynch, Deputy Director**
Matt Skarzynski, Program Director
Zach Bradley, Squash Director
Emily Rosen, High School Academic and Wellness Counselor
Alexis Bond, Middle School Academic Coordinator
Olivia Maruca, Alumni Support Specialist
Taylor Tutrone, Assistant Squash Coach

Facility Partners

Meadow Mill Athletic Club
Johns Hopkins Ralph S. O'Connor Rec Center
Loyola Fitness & Aquatic Center

Baltimore City Public School Partner

KIPP Ujima Village Academy

Volunteer Partners

Alpha Phi Omega, Johns Hopkins
SOURCE, Johns Hopkins
Center for Social Concern, Johns Hopkins
Johns Hopkins School of Education
Community Adolescent Sexual Education (CASE, Johns Hopkins)
University of Maryland Medical School
Center for Community Service & Social Justice, Loyola

**Hope moved back to her hometown of Buffalo to found 716 Squash, a new squash and education program.

Squash + Education Alliance (formerly NUSEA)

SquashWise is a proud member of the Squash + Education Alliance, which strengthens and supports new and existing urban squash programs across the USA and abroad.

Our Supporters

The Jack Laporte SquashWise Rally

This year, we celebrated the 6th anniversary of our annual tournament-fundraiser, named in memory of founding board member, Jack Laporte. Proudly presented by T. Rowe Price, the 2017 Rally broke all prior records, raising more than \$355,000 and exceeding last year's total by nearly \$54,000! Donors to the Jack Laporte SquashWise Rally memorial event are noted throughout the "2016–2017 Supporters" list with the designation "JL."

Tournament Sponsors

T. Rowe Price, Presenting Sponsor

Webcon and The Law Offices of Peter G. Angelos, Supporting Sponsors

BB&T and Maryland Capital Management, Tournament Patrons

Meadow Mill Athletic Club, Facility Sponsor

Teams and Amounts Raised

Hofflak, \$72,510, Fundraising Champions

Bill Krulak, Doug Hoffberger, Teddie Arnold, Chris Feiss, Chris Haley, Jared Spahn, Keith Hinder, John Porter

T. Rowe Price, \$68,177

Hugh McGuirk, Omar Blanca, Vinit Agrawal, Bob Ihle, JB Miller, Patrick Miller, Charlie Hill, JD Wells, Chris Casserly, Jon Casper, Jeff Nathan, Chris Driessen, Jessica Norwitz

Club Road Crew, Squash Champions (A Division), \$65,600

Jim Meek, Leslie Meek, Landon Royals, Brendan Collins, Ron Tutrone, Lissen Tutrone, Emmett McGee, Bob Travers, Greg Kahlert, Taylor Tutrone

Crusies, \$48,700

Sage Platt, Andie Laporte, Hayward Howard, Lanny Springs, Doug York

Old Man Army, \$32,130

Bill White, Jack Hollick, Jim Lancaster, Donal Doyle, Jon Murphy, Paul Harris, Larry Holmes, Read Knox, George Riggs, Jack Woloszyn

Team Meadow Mill, Squash Champions (B Division), \$15,430

Charlie Metz, Craig Medvecky, Brian Mackey, Jeff Rogers, Nancy Cushman, Ed Brown

Ringe Ravens, \$14,850

Jacob Himmelrich, Sam Himmelrich, Carey Fetting-Smith, Mark Fetting, Steve McGuire, Ashley Tarran-Jones

Team STX, \$13,630

David Emala, David Baranano, John Triscoli, Dan Dent, Neil Brownawell

Women's Revolution, \$13,220

Abby Markoe, Ubu Grace Hoshizaki, Maureen Wylie, Leslie Connolly, Susan Jones, Shelley Fowler, Nathan Hall, Suzanne Sangree, Lizz Everts, Pat Wong

Brown Advisory, \$5,675

Chris Berrier, Nick Rogers, Ty Andrews, John Canning

Team Stifel, \$5,445

Rich Repetto, Jon Neave, Cotter Smith, Hugh Warns

Squash Court Sponsors

The Agora Companies
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Corbyn Investment Management
Erickson Living
Exelon
Harbor Investment Advisory
Harrow
Hoffberger Moving Company
JC Porter Construction
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Knott Mechanical
Maury, Donnelly, & Parr
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RBC Wealth Management:

The Brinton Dingle Group
Rosina Gourmet
Royals Commercial Services
Stamper Electric
Stifel

Vanguard Retail Development, Inc.
Webcon

Whiteford, Taylor & Preston

Junior Rally

The second annual Junior Rally raised more than \$7,500 for SquashWise! The event brings junior squash players together to advocate for SquashWise and compete in a fun squash tournament. It is a wonderful opportunity to gain leadership and community service skills. Hughie Mohler, a senior at Loyola Blakefield, won the Outstanding Youth Fundraiser award from the Association of Fundraising Professionals of Maryland, in recognition of his advocacy efforts for SquashWise! Thanks to our 2016 sponsors: Harrow, OrthoMaryland, Physical Therapy at Bare Hills, and Brown Advisory.

Henrietta Lacks Memorial Award

SquashWise was deeply honored to receive the 2016 Henrietta Lacks Memorial Award from the Johns Hopkins Urban Health Institute last fall. SquashWise was recognized for our longstanding partnership with the university, and our commitment to the health and well-being of Baltimore's youth. The award honors former Turner Station resident and Johns Hopkins cancer patient Henrietta Lacks, whose cells helped make groundbreaking advances in medical research.

Memorial & Honorary Gifts

SquashWise is touched when friends and family choose to make a donation in memory of or in honor of a loved one.

Jervis Finney Memorial Fund

The squash community lost a legend this year, Jervis Finney, who was a national champion and member of the Maryland Squash Hall of Fame. Jervie, along with his wife Patricia, cared deeply for SquashWise since the beginning because it brought together two very important aspects of his life, the game of squash and public service. Jervie is missed by many in Baltimore and beyond. Friends and family members honored Jervie's memory with contributions to the Jervis Finney Memorial Fund at SquashWise. His memory lives on with his family and at SquashWise. He will not be forgotten in the world of squash.

In memory of Jervis Finney:

Allison Akehurst & Eric Anderson
Peter G. Angelos
Caroline Applegate & Cornelia Bowen
James E. Bacon
Grayson Bryant Family
Audrey & Mike Donohue
Jean & Redmond Finney
Vanessa Finney
Earl & Martha Galleher
James Hense
Steve & Laurie Kelly
John A. Luetkemeyer
John Lynn
Jim & Libby McDonnell
Mary Charlotte Parr
James S. & Gail P. Riepe
Rawn Salenger
Margaretta Stabler
Alva & Eleanor Weaver
Douglas & Margaret Worrall

Tribute Gifts

In memory of Beatrice Lazarus:
Patricia Dunn-Fierstein & Carl Fierstein
Lynn Jordan
Manuele & Richard Wasserman

In memory of Eliot Siskind and in honor of his family:
Newt & Shelley Fowler
In memory of DeWitt Shy:
Mike & Joye Fleming
In honor of Brad Levin:
Betty J. Caplan
Stuart Caplan
In honor of Cotton Seiler:
Ellen Claire Newcomer
In honor of Denise Galambos:
Stanford G. Gann
In honor of Luca Perell:
Sara Nerken
In honor of Mary Helen Frajji:
Leanne and Hugh Mohler
In honor of Nancy Cushman:
Mary Jean & Oliver Travers Foundation
In honor of Shelley Fowler:
Ms. Kate Pisano

Bill & Blair White honored the following friends:

Dave & Diane Baird
The Schweizer Family
The Piron Family
The McGrath Family
The Brinkley Family
The Smith Family
The Meagher Family
Shelley Barber
The Hill Family
The Long Family

2016–2017 Supporters

This list includes all donors during our fiscal year, July 1, 2016–June 30, 2017. Our generous FY18 donors will be recognized in the next annual report. "JL" indicates donors to the Jack Laporte SquashWise Rally memorial event.

\$20,000 and above

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The Kahlert Foundation JL
Hugh & Amy McGuirk JL
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Harry and Jeanette Weinberg Foundation

\$10,000–19,999

The Eliasberg Family Foundation, Inc. JL
Johns Hopkins Urban Health Institute

Andie Laporte JL
The Middendorf Foundation
Henry and Ruth B. Rosenberg Foundation
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Under Armour
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\$5,000–9,999

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\$2,500–4,999

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Jack & Erin Woloszyn JL

\$1,000–2,499

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The Brinton Dingle Group
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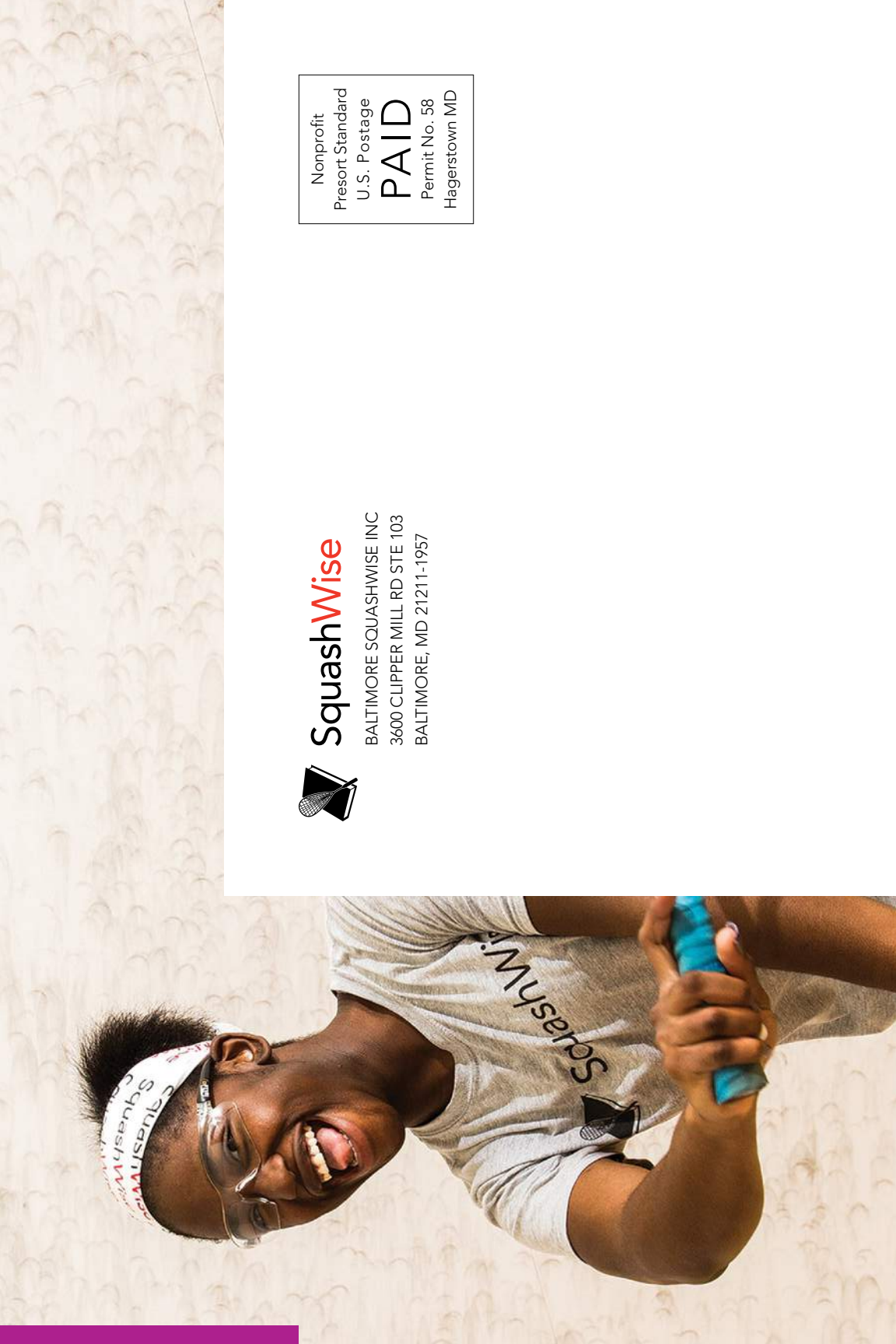
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