



SQUASHWISE IS GOING PLACES AT THE FORMER GREYHOUND BUS STATION!



FEATURES

- 6 singles courts
- 3 classrooms
- Fitness area
 - Administrative space for SquashWise operations
 - Highly accessible by public transit
 - 15+ parking spots
 - Community squash model with memberships, tournaments, and events

PROJECT COST

Acquisition \$2.1M

Improvements \$12.4M

Total \$14.5M

\$14.5 MILLION

A LOCATION TO BUILD COMMUNITY

At our permanent home, SquashWise will achieve its mission of advancing equity in squash and education, and it will be a place where the squash community becomes more welcoming and accessible for all. Centrally located in the Mt. Vernon/Market Center neighborhoods, the site is at the intersection of what many scholars have noted as the "two Baltimores" in a historically divided city. The Center will build relationships and community through a shared love of squash, education, and life opportunity.



TIMELINE **CAMPAIGN GOAL**









Acquisition

2024-2025 Improvements

SUMMER 2025 Completion

SQUASHWISE VALUES IN ACTION



OUR COMMITMENTS

Through the Greyhound Project, SquashWise is continuing our mission to advance equity in squash, education, and personal development. We are committed to:

- Broadening the reach of squash and expanding our core programming
- Engaging the power and connections of the SquashWise community in the fundraising process for the building
- Creating opportunities for economic inclusion and minority participation
- Involving the SquashWise community in the design of the building
 - > Restoring a historic building to its full potential

A NEW APPROACH TO FUNDRAISING: COLLABORATIVE PHILANTHROPY

We are taking a community-centric, collaborative approach to raising funds. Major donors will be paired with key stakeholder groups (such as students or alumni) to form "Councils." Each Council will advocate for the project and raise funds. Recognizing that generosity is meaningful at all levels, each Council is being challenged to raise 50 donations *of any amount*. Then, the final spaces will be named in partnership. Engaging all SquashWise stakeholders in the fundraising process includes our full team in the creation of the building, and will achieve greater equity, opportunity, and inclusive recognition in philanthropy.



Major Donor



Stakeholder Group (e.g. Alumni Council or Family Council)

FUNDRAISING COUNCIL

Dollars raised

INCREASED

Number of donors

Collaboration



Sample recognition plate on spaces acknowledges the teamwork involved.

JOIN US IN A NEW FUNDRAISING APPROACH!

Join SquashWise to create a new model of giving. Our mission has always been about partnership, but fundraising often takes a top-down approach. Let's take our values of team, agency, and growth and apply them to how we raise money for our permanent home.

| A TRADITIONAL CAMPAIGN | | OUR NEW CAMPAIGN |
|---|-------------------------------|--|
| \$ is structured like a pyramid, with the largest donors at the top. | WE ENGAGE COMMUNITIES | engages donors as a part of a community, and embraces the diverse individuals within it. |
| values dollars above all else. | WE GROW PARTICIPATION | values teamwork, participation, effort, and dollars equally. |
| → ⊡ → ⊡ → ⊡ → □ → □ | WE RECOGNIZE COLLABORATION | honors key groups in our mission, including students, volunteers, donors, parents, staff, and alumni. |
| LET'S SHIFT THE PARADIGM | | EVERYONE HAS A ROLE TO PLAY |
| | | |

Where we build community through squash and education.

🗶 SquashWise